

COMPARE SBA LOANS

	SBA 504 LOAN	7(A) LOAN	SBA EXPRESS	SBA CAPLINES
Eligibility	<ul style="list-style-type: none"> • For-profit business • Net worth less than \$15,000,000 • Net profit less than \$5,000,000 • Owner Occupied 51% for existing property or 60% for new construction 	<ul style="list-style-type: none"> • For-profit business • Eligible business per SBA guidelines 	<ul style="list-style-type: none"> • For-profit business • Eligible business per SBA guidelines 	<ul style="list-style-type: none"> • For-profit business • Eligible business per SBA guidelines
Loan Size	Maximum SBA debenture \$5,000,000	No minimum Up to \$5 million	Up to \$350,000	Up to \$5 million
Use of Proceeds	<ul style="list-style-type: none"> • Land • Building • Construction • Renovation • Equipment (minimum useful life of 10 years) 	<ul style="list-style-type: none"> • Land • Building • Construction • Equipment, fixtures, lease-hold improvements • Working capital • Refinance debt • Inventory • Business startup • Business acquisition 	<ul style="list-style-type: none"> • Working Capital Lines of Credit 	<ul style="list-style-type: none"> • Revolving line of credit • Finance seasonal and/or short-term working capital <p>Advances against existing inventory and receivables</p>
Loan Term	<p>SBA Loan – 10 or 20 year term with fixed interest rate. Declining prepayment penalty.</p> <p>First National Loan – Financing may have shorter term with adjustable interest rate.</p>	5 to 10 years for working capital and equipment 25 years for real estate	Up to 7 years	Up to 10 years

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Maximum Interest Rate	<p>SBA Loan – Below market fixed rate. Rate set when debenture is sold.</p> <p>First National Loan – Negotiated between borrower and bank.</p>	<p>Fixed or Variable</p> <p>Loans Less than 7 years</p> <ul style="list-style-type: none"> • \$0–\$25,000 Prime + 4.25% • \$25,001–\$50,000 Prime + 3.25% • Over \$50,000 Prime + 2.25% <p>Loans 7 years or longer</p> <ul style="list-style-type: none"> • \$0–\$25,000 Prime + 4.75% • \$25,001–\$50,000 Prime + 3.75% • Over \$50,000 Prime + 2.75% 	<p>Fixed or Variable</p> <ul style="list-style-type: none"> • \$0–\$5,000 Prime + 6.5% • Over \$50,000 Prime + 4.5% 	<p>Fixed or Variable</p> <p>Loans Less than 7 years</p> <ul style="list-style-type: none"> • 0–\$25,000 Prime + 4.25% • \$25,001–\$50,000 Prime + 3.25% • Over \$50,000 Prime + 2.25% <p>Loans 7 years or longer</p> <ul style="list-style-type: none"> • \$0–\$25,000 Prime + 4.75% • \$25,001–\$50,000 Prime + 3.75% • Over \$50,000 Prime + 2.75%
Financing	<p>50% provided by First National (1st lien)</p> <p>40% provided by SBA through a Certified Development Company (2nd lien)</p> <p>Minimum 10% by borrower (higher for special purpose property and/or new businesses)</p>	<ul style="list-style-type: none"> • Provided by First National • 85% SBA guaranty on loans \$150,000 or less • 75% guaranty on loans greater than \$150,000 	<ul style="list-style-type: none"> • Provided by First National • 50% SBA guaranty 	<ul style="list-style-type: none"> • Provided by First National • 85% SBA guaranty on loans \$150,000 or less • 75% guaranty on loans greater than \$150,000
Benefits	<ul style="list-style-type: none"> • Low down payment (10, 15, or 20 percent) • Fees can be financed • Long-term fixed rate on SBA loan portion • Full amortization with no balloon 	<ul style="list-style-type: none"> • Long-term financing • Improved Cash Flow • Fixed Maturity • No balloon • No prepayment (under 15 years) 	<ul style="list-style-type: none"> • Fast turnaround • Streamlined process • Easy to use line of credit 	<ul style="list-style-type: none"> • Working Capital Revolving Line of Credit • Finance seasonal working capital needs

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Fees	<p>Fee amount may vary. Generally are less than 3.0% of loan amount and can be financed with loan.</p>	<p>Fee is charged on guaranteed portion of loan</p> <ul style="list-style-type: none"> • \$150,000 or less; (No SBA Guaranty Fees) • \$150,001–\$700,000; 3% fee • \$700,001–\$1,000,000; 3.5% fee • Over \$1 million; 3.75% <p>The SBA guaranty fee can be financed with the loan</p>		